

stone, and the remainder of wood encased in corrugated iron. Adjoining the north side is another storehouse, 37 by 100 ft., 2 stories in height. The space between the two main buildings contains a double track, used for delivering and loading grain and flour under cover, per railroad car, at the mill door.

The "Big" mill had formerly 22 run of stone as its outfit of grinding apparatus, up till the spring of 1881, when the stones were replaced by rollers, thus increasing the capacity of the mill from 800 barrels to 1,000 barrels per day, the quantity now daily produced.

The machinery derives its motive-power from two splendid "American" turbine wheels, aggregating 900 horse-power, and is of the most approved construction. The water is conveyed to these ponderous turbines by an immense stand-pipe, built of heavy boiler iron, 9 ft. in diameter, and having a vertical fall of 50 ft. Three flights of stairs lead from the basement to the lower end of the stand-pipe, and the two wheels, escaping from which the water takes a leap of 150 ft. to the river below, while to the roof above is a distance of 180 ft. Although its work is performed here, this is essentially a Buffalo concern, its town office being located at No. 20 Central Wharf, Buffalo, and, during the 4 years which have intervened since its establishment, its proprietors have succeeded, by strict business methods, in founding a system of trade which compares favorably with that of the largest milling concerns of the United States, there being but one other similar plant of large capacity in America.

From the data which can be furnished from this mill it is apparent that this is one of the foremost and most reliable concerns of its class, industrially speaking, in this country, and as such, is fully worthy of the attention of handlers of grist and grain, east and west, at home and abroad, and one which can be depended upon to furnish the most satisfactory returns to the latter, as well as extraordinary inducements to the former, to include its facilities in the list of their trading connections. At the present time, this firm is handling principally spring wheat, which is here converted into the finest grades of flour, known to the trade as "Patent Roller Flour," and especially appreciated in the English market for use in London and the larger English cities. To that market, and other European marts, Messrs. S. & M. commenced exporting one year after the commencement of their business here, and have already secured a valuable transatlantic name (as producers), which is capable of increasing to such an extent as to tax the most ample power hitherto used by any individual milling concern on this continent.

The larger portion of the wheat consumed at this mill is derived from the farming regions of the northwest, the country in that direction being well under note by this particular firm in its producing aspect. To producers of wheat in the locality named, as well as purchasers of flour as enumerated by location, but especially to European houses reached by this work, this firm is especially recommended as one which the publishers can rely upon to verify their selection, a result of the reporter's avocation, which, although arduous in writing up the industries of a state, is all the more gratifying when successfully achieved.

**GEORGE H. SALT & CO.,** Druggists and Dealers in Flour and Feed, Falls street, Niagara Falls.

It is a well-established fact that there is no other people who make more general or appreciative use of the products of chemistry than those of the United States. This is the outcome of the widely-diffused education which here removes that prejudice against the use of drugs in alleviating pain. The business of the druggist is, nevertheless, a calling which requires the utmost care, a clear head, and an expert knowledge of chemicals.

As a model pharmacy, we may mention the firm whose name heads this sketch, and which is the oldest established concern of its class here. It was started 24 years ago, by Mr. E. E. Russell, and has enjoyed a constantly-increasing patronage since its inception. This store is located on Falls street, the store at side being devoted to the sale of flour, feed, grain, baled hay, and similar goods, which are here supplied at the lowest market prices. The two stores have a frontage of 36 ft. with a depth of 30 ft. and are exactly in front of the Niagara Falls *Gazette* office. The prescription trade of the druggist's department is large and increasing, while the stock of drugs, proprietary medicines, fancy and toilet articles, chemicals, and articles of *bric-a-brac*, is large and varied, the entire stock being estimated to be worth \$12,000, while the annual business will not fall short of \$60,000. Visitors will find in this *old reliable* drug store the best of goods at the most reasonable rate.

Mr. George H. Salt, the junior partner, is a native of Buffalo, and was born in 1850, but has resided at the Falls during the past 15 years. He is thoroughly conversant with all the details of this business, and always desirous of giving the greatest satisfaction to the patrons of the house. He became a partner in this concern 3 years ago. Mr. E. E. Russell was born near Rochester, this state, in 1839, and has lived in this village since 1857. Three years previous he entered his present vocation, which he has followed ever since.

During the late war he went into the army (as a high private in the 151st New York), and after 3 years' service returned as adjutant. During that period he was engaged in the battles of Wapping Heights, Mine Run, McLane's Ford, Kelly's Ford, Wilderness, Spottsylvania, Cold Harbor, Petersburg 1st, Monocacy, Md., Winchester, Fisher's Hill, Cedar Creek (Sheridan's ride), Petersburg 2d, and Sailor's Creek, as well as a number of skirmishes, which he has almost forgotten, and was at the *finale* when, at Appomattox, Lee surrendered, thus terminating the struggle. We have given this extra space to this establishment in respect to its reliability and old-standing, it being one of the landmarks of the trade in this locality, and as such entitled to more than passing notice.

**MACKLEM & SLATER,** Maltsters, Lewiston avenue, Susp. Bridge.

The manufacture of malt at this point, although a promising and growing industry, has only one representative house at present, viz., that of Messrs. Macklem & Slater, which is located about midway between

the Railroad Suspension Bridge and the Monteagle Hotel. This building is a substantial modern structure, composed of stone, and has a ground area of 60 feet by 112 feet. It is four floors in height, and perfectly adapted to the purposes of the firm. Of these floors the uppermost is devoted to the storage of barley and malt, and contains also a commodious office and the vats used in the manufacture of malt. The remaining floors are cemented, and are used as growing-rooms, one being required for each vat. These vats, or tubs (as they are technically termed) are capable of containing 375 bushels of barley, and as one tub is emptied each day, and 3 days are required for soaking the barley from which the malt is made, the work of soaking, growing and drying in the kilns goes on uninterruptedly. The barley is derived principally from Canada, by car, and is delivered per rail alongside the building, where it is weighed by the customs officials and elevated to the top floor, the annual amount of barley required for the trade aggregating 100,000 bushels.

This house is capable of producing a daily average of 400 bushels of malt, and is kept in full operation by the demands of its trade, the material being disposed of in the markets of New York, Baltimore, Philadelphia, New York and eastern towns. In addition to that above described, there is a storehouse on the north end of their building having a storage capacity of about 50,000 bushels. The machinery used, as well as other appliances, are all of the most approved modern construction, and are driven by what is known as a "Turk" Hydraulic Motor, the water for same being supplied by the Suspension Bridge Water Co.

In the drying kiln, which is situated at the east end of the building, are six furnaces (the space occupied by this department being 30 feet square), and these are so regulated as to dry the malt thoroughly in 24 hours, after which it is stored preparatory to shipment. It will be seen from this sketch that handlers of barley or malt, east and west, can safely refer to this establishment as one well worthy of their notice, and one which they could with advantage place on their list of correspondents.

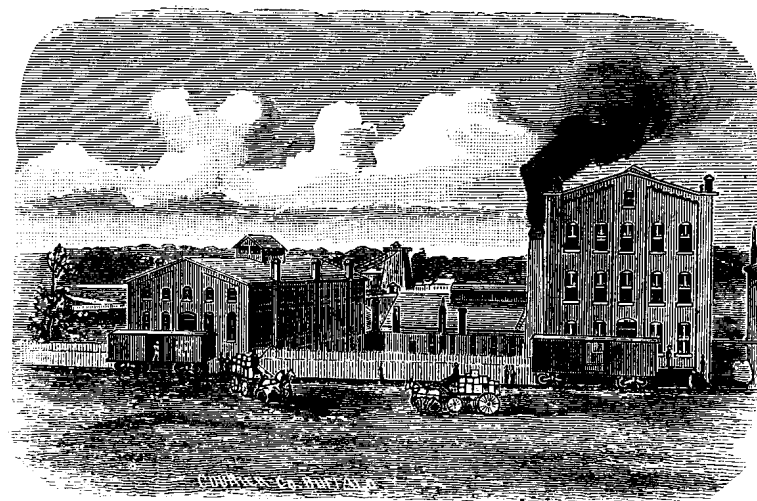
**ONEIDA COMMUNITY (LIMITED)**, Manufacturers of Silver-plated Ware and Packers of Fruits, Niagara Falls.

We here take cognizance of one of the most interesting as well as one of the most promising manufacturing concerns in this vicinity, interesting for the double reason that it is the first to commence operations in its line at this point, and that it is an offshoot of the company of the same name, at Community, N. Y., whose commercial dealings are never spoken of in the mercantile world excepting with commendation, as they deserve, and promising, financially, because it is one of the most economically and judiciously managed of the establishments which it has been the duty of the writer to notice in connection with this volume.

Such, in brief, is the firm whose card heads this article. In detail it is as follows: The Oneida Community, Limited, of Niagara Falls,

silver platers and manufacturers, and producers of canned goods, is a joint stock company, whose officers are, E. H. Hamilton, president; Alf. Barron, secretary, and George Campbell, treasurer. These men reside at Community, this State, the management of this establishment being mainly entrusted to Mr. M. H. Kinsley. The Silver Plating Works are contained in a handsome stone and brick structure, located on the bank of the Niagara River, and supplied with ample power from the Turbines of the Niagara Falls Hydraulic Power and Manf. Co. elsewhere described in this volume.

The main building consists of 3 floors and attic, of brickwork, above 2 stories of solid stone masonry, the whole having an area of 100 x 40 feet, and being an imposing piece of industrial architecture, while the wing addition, which is erected in the same style, covers



120 x 38 feet, and is 3 floors in altitude. A new building recently erected at side, and which is used for canning fruit, has the same floor dimensions as the main structure but is 2 stories less high. This entire establishment was put up at a cost estimated at \$25,000, and will compare favorably with any similar works in New York. At the present time the Community gives employment to 170 operatives in the various branches of the business, at a monthly outlay for wages alone of \$3,500, although it is believed that the near future will see a much more extended system of operation in full work here. Eight salesmen are kept on the road in the sale of the plated ware, etc., produced by the company, and the grade of goods put on market by the Community will compete favorably, both as to quality and price, with any similar products of the best houses in the country.

The buildings under notice are heated by steam and lighted by the Brush electric light and gas. The company already command a sale which makes it necessary to work overtime, and they expect to

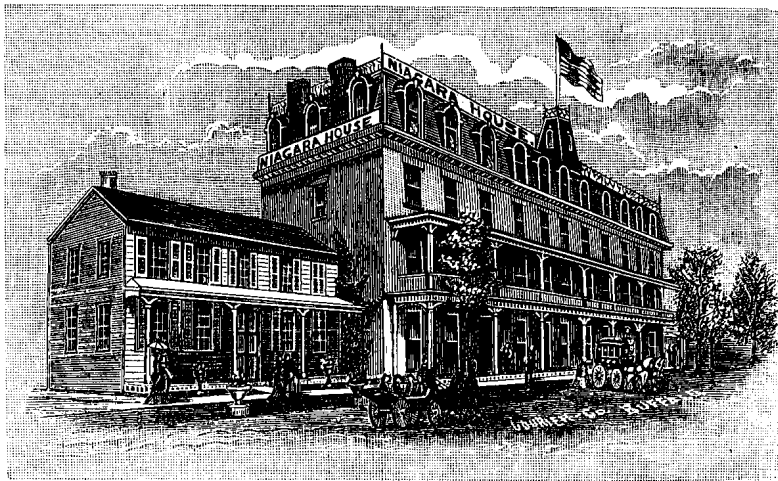
largely increase their capacity at no very distant date. Our readers at a distance, who may be interested in this branch of industrial pursuit, will find it to their advantage to put these works on the list of their correspondents, in the certainty that any business confided to them will be satisfactorily and rapidly executed.

**ALBERT FURNESS**, Die Sinker and Designer—with the Oneida Community, Niagara Falls.

Referring to the mechanical apparatus of the organization noted in the foregoing article, it should be stated here that the dies and ornamental designs mentioned are the production of Mr. Albert Furness, who has charge of their manufacture, and is now superintending this department, under contract with the Community described. Mr. Furness is also a practical mold-maker and engraver, and served an apprenticeship of 7 years to his trade, in his native city, Sheffield, Eng. He has resided 9 years in the United States, but came to this point during the past year. He filled a responsible position with the Britannia Co. of Meriden, Conn., and also with the Wilcox Silver Plate Co. of the same city, but subsequently engaged in business on his own account until his acceptance of his present position.

Mr. Furness is a native of Sheffield, and was born in 1839. He is thoroughly posted in all the details of his business, and produces elegant designs noted for skillful drawing and execution, while the finished dies of his manufacture are such as to bear favorable comparison with the most serviceable and durable articles produced by metropolitan firms.

**NIAGARA HOUSE, R. D. Porter, Prop.,** Main street, Niagara Falls.



Amongst all the really fine hotels located at Niagara Falls, there is not one better calculated than this to suit the requirements of the majority of the traveling public. Being situated on Main

street, it is within easy distance of all the principal points of interest, while its location has been chosen with special reference to the comfort of commercial men and visitors seeking rest and recreation, it being sufficiently removed from the depots. The house itself is a handsome stone building of 4 floors and basement; and, while it can claim to be one of the oldest-established houses of public entertainment here, it is also essentially a modern structure, it having been rebuilt during the past season. Its interior fittings are of the finest and most approved description, the furniture being equal to new, and all the conveniences of metropolitan houses provided. Its published tariff is \$2.00 per day. It is within one minute's walk of the Rapids and the Falls, and directly in front of a magnificent grove at the American end of the New Suspension Bridge. It is open at all seasons of the year, and is largely patronized by commercial travelers and tourists, whose verdict is invariably that they have enjoyed a pleasant stay in a hotel possessing all the comforts of home-life combined with all the facilities of a hotel.

Mr. Porter runs a free bus to all trains. Any of our readers who may take their seats in it will find themselves quickly lodged in a hostelry from which they will take away the remembrance of the best treatment. Having a frontage of 150 feet, and containing 60 sleeping rooms, as well as a dining hall capable of seating 100 persons, it will be seen that, although sufficiently large to accommodate many guests, it is not so overgrown in its proportions as to necessitate immoderate expenses of management, and consequent fancy prices, although an inspection of its interior appointments will convince all that the good taste of the proprietor has enabled him to arrange everything about the house exactly as it should be. On the ground-floor are the offices, sample-room, dining-room, lavatories, kitchens, closets, and all the modern improvements. The second floor is devoted to parlors, reception rooms, apartments *en suite* and sleeping rooms, while the upper portion of the house is entirely used for sleeping apartments.

Mr. Porter fully intends to retain and to add to the reputation which the house has already gained as one of the favorites of its class at this point. He is a native of Pennsylvania, and was born in 1830, but has resided at the Falls since he was 22 years of age. Having the hearty and genial disposition which best qualifies a man for his particular vocation, he has fairly earned the good opinion which he has invariably secured from those who have stayed under his roof, and which seldom fails on their returning to this locality to induce them to "call again."

**H. T. ALLEN**, Newsdealer and Bookseller, Niagara Falls.

The scenery of Niagara Falls, which calls to its presence the denizens of the world, has been graphically described in the excellent guide-book issued by Mr. H. T. Allen, and which has been purchased and carried by visitors to all parts of the globe. This book is illustrated by many fine cuts of the scenery, and contains full and concise histori-

cal, statistical and descriptive notes on this interesting locality. It is sold at 25c. per copy, and can be obtained by mail by sending to Mr. Allen the sum of 25c. in stamps. The extracts from the poetical and other writers on the Cataract are very fine, and convey a good idea of the sublimity of the works of nature here displayed to any who may be unable, although wishful to see them.



Mr. H. T. Allen conducts a successful business as newsdealer and bookseller, and carries a complete line of stationery, wall-paper, etc., and is also the authorized agent in this district for the celebrated "*New Home Sewing Machine*," which recommends itself as the most serviceable machine in use for domestic purposes. His store is in the "Allen Block," which is his property, and which is between 2d and 3rd streets, on the S. E. side of Falls. This block is a handsome brick and stone structure erected in the modern style, and commanding a fine position on the principal thoroughfare here. In its first floor are

located some of the most noteworthy stores in Niagara Falls, thus making it one of the leading business blocks here. It was erected in 1878, and is now fully occupied. It is 3 floors in height, and has a base area of 54 feet by 60 feet. Mr. H. T. Allen has never advertised his business, his personal energy and enterprise being sufficient to secure him a full share of patronage from visitors, residents, and the surrounding country. He has a handsome and well stocked store 18x60 feet in dimensions, and replete with a well selected assortment of *bijouterie* and *bric-a-brac*, which will well repay a visit from any who may wish to carry away a memento of their stay in this vicinage.

Mr. Allen is a native of Niagara county, and was born in 1826, but has resided at the Falls during the past 33 years. In his business he is assisted by his son, Mr. Arthur Allen, who attends to the clerical department, and is fully conversant with all the details of the trade. As a model reliable house in its line it is worthy of this distinctive mention in this connection, which, for that reason, is all the more freely accorded.

**WM. E. GREEN,** Dealer in Boots, Shoes, etc., Main St. near Falls.

The store of which we here present a description is an old established concern, doing its full share of business in its line, the total sales of goods of the kind under notice at the Falls, being about \$60,000 per annum; and this amount of trade is about equally divided amongst the 5 boot and shoe stores here. Mr. Green's establish-

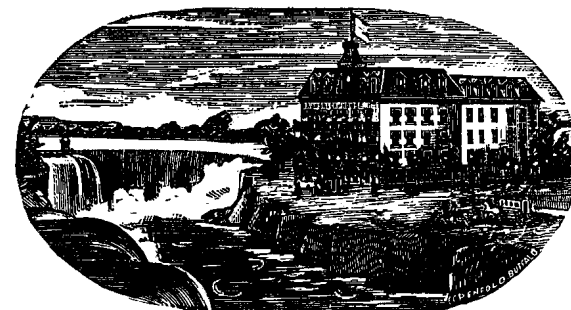
ment has a distinctive feature in its uniform excellence, as to quality of goods, combined with prices not to underquoted in this locality.

The store is a handsome modern stand, fully equipped with an extensive line of men's boys', ladies', misses' and infants' foot-wear in the latest styles, and includes a handsome stock of traveling bags, and similar tourists' goods, to which is added a side-stand, devoted to ladies' finery, the entire outfit being such as to merit recommendation to visitors or travelers, as well as residents of the surrounding country, to call here whenever they may need any goods, such as we have mentioned.

The store is located as above, and is immediately in front of the "*International*" Hotel and in the busiest portion of the village.

**BRUNSWICK HOUSE, M. Kick, Prop.,** Niagara Falls, Canada Side.

Although the most satisfactory views of the Falls are obtained from the Canada side, yet the near proximity of some of the best hotels there detracts much from their value as stopping-places, in consequence of the spray which is fully as

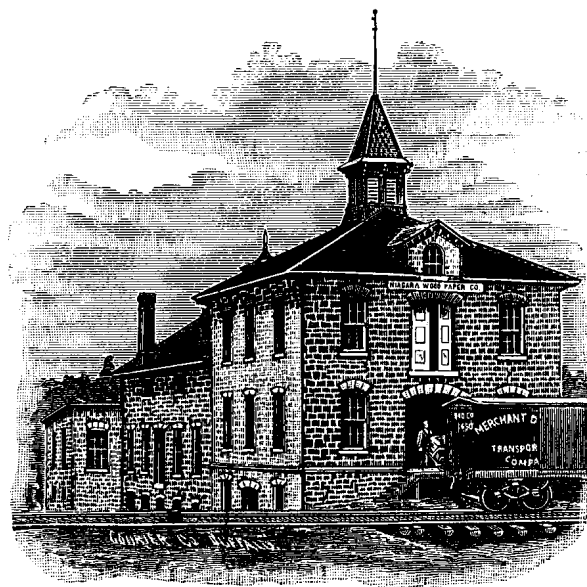


annoying as a continuous drizzle of rain. It is well therefore to particularize the nearest first-class hotel which is exempt from this drawback, as well as to note fully its facilities. We allude to the "Brunswick" Hotel, under the proprietorship of Michael Kick, which has of late been thoroughly overhauled and refurnished, thus making it fully equal to the most expensive of its competitors for public favor. This fine hotel is well patronized by all classes and nationalities of visitors. It has 40 well-kept and airy sleeping-rooms, and can seat 75 persons comfortably in its dining-hall. It has a frontage of 70 feet x 140 feet facing the Falls, which, when illuminated at night by the splendid electric light belonging to the hotel, presents a spectacle of matchless grandeur, weird and picturesque in its beauty, and when seen from these balconies, entirely free from inconvenience from spray.

Mr. Michael Kick is a native of New York State, and was born in Buffalo, in 1854, but has resided in this county 6 years, 3 of which he has devoted to his interests in this house. He is well posted in his business, and popular amongst the visitors. He makes special rates for families or parties remaining more than a few days, although his terms are as low as \$2.00 per day including an excellent table and all modern hotel conveniences. To those who may desire to view the scenery hereabouts with little expense and with comfort withal this house offers special inducements in its excellent but low-priced livery from which may be selected vehicles and attendants at prices as rea-

sonable as can be found elsewhere. In brief, the "*Brunswick*" has been designed to be suited to the needs of visitors desirous of witnessing the grand spectacle of Niagara without incurring heavy expenses, and as such it has fully established its right to be regarded as a success.

### THE NIAGARA WOOD PAPER COMPANY, Niagara Falls.



When it is taken into consideration that about two-thirds of the active capital invested in manufactures alone at Niagara Falls are devoted to the production of paper or material for making that article, it will be seen that the awakening efforts of industry at this point indicate that the future of the village will in all probability depend largely upon this branch of pursuit, and that the competition which will naturally result to manufacturers in

this line will give to the leading firms an excellent opportunity to exhibit their superiority and secure their reward therefor. Amongst those firms which promise to take the lead in the race for success in this particular, the Niagara Wood Paper Company deserves prominent mention as one of the first established pulp factories, which has not only held its own so far, but given indications of retaining its position and of competing favorably with any later rivals who may enter the lists.

This company makes a specialty of the manufacture of a superior grade of ground wood pulp, the bulk of the product being poplar pulp, although spruce and other kinds are occasionally made here. This pulp is shipped to all parts of the United States, and is favorably known amongst the best paper makers as a fine and uniformly-graded article. This mill was started 3 years ago, by its present proprietor, and has had an uninterrupted career of success. Its producing capacity is 4 tons, dry weight, per diem, or 25,000 lbs. wet weight in the 24 hours. The power used for this purpose is derived from a Lessner turbine wheel, which receives its water from the basin of the Niagara Falls Hydraulic Power and Mfg. Co., through a 5-ft. tube of strong boiler iron—giving, with a 50-ft. head, 250 horse-power nominal. The wheel makes 250 revolutions per minute, although the main shaft line runs constantly at the rate of 360 revolutions in the same

time. As much more power could be added, if required, thus increasing the capacity of the mill 100 per cent.

The working equipment of the establishment comprises further a force of 20 operatives, whose wages average each \$1.50 per day, as well as 4 of the grinders known as the Allen & Jones design, a 72-inch wet machine, and 2 Brightman engines, the entire plant being used to operate what is known as the Allen-Jones process, whose peculiarity consists in the exclusive use of emery grinders, and whose results are said to be more satisfactory and expeditious than those of any other system. Those of our readers who may decide to patronize the firm, will be best able to judge of their capabilities, it being the extent of our prerogative to give the indications as they present themselves to our reporters, and which in this instance are exceptionally good; the conduct of the work which is under the sole control of Mr. Walter Jones, who is fully acquainted with every detail of pulp-making, it is but just to suppose that those with whom the company transact their business must eventually feel the benefit of this state of things, and that the future of the firm will also be largely benefited thereby.

### E. M. CLARK, Manf. of and Dealer in Furniture, Main St., Niagara Falls.

As the oldest established cabinetmaker in Niagara County, Mr. E. M. Clark is entitled to more than passing notice amongst the most prominent business men at this point. He has been established here 25 years in his warerooms, which are located on the west side of Main street, between Falls and Niagara streets, and have a frontage of 30 ft. on that thoroughfare, with a depth of 60 ft., the entire 3 floors being utilized for the storage and sale of goods in his line. The stock is ample and well selected, and comprises a full assortment of household, school and office furniture, coffins, elegant caskets, metallic cases and other paraphernalia of funeral obsequies, also pictures and frames in great variety, extension and pole cornices, brackets, window shades and fixtures, etc., the prices being graded to compete favorably with those of any firm west of New York City.

Mr. Clark is an adept in the art of embalming the dead, an accomplishment which enables him to discard the unsightly ice-preserver, and to keep the forms of deceased persons as long as may be required, in the most presentable manner. He gives his personal attention to funerals, free of charge, and supplies burial robes, and all the requisites of such occasions which he furnishes in all cases committed to his care. In his factory, which is situated on the river bank near Goat Island Bridge, he has all the most approved modern appliances for the manufacture of furniture, etc., to order, the power being obtained from a 15 horse-power paddle-wheel, operated by water taken from a race running alongside the river. This factory is 30 ft. by 50 ft. in dimensions, and 2 floors in height. Here he has capacity for employing from 15 to 20 operatives.

It is safe to say that any upholstery or cabinetmaking orders placed with this house will be executed to the satisfaction of patrons,

both as to quality of work and price, a fact which our readers will do well to bear in mind.

Mr. Ensign M. Clark is a native of Chautauqua County, this State, and was born in 1828, but has resided at Niagara Falls a quarter of a century. He is M. W. of the "International" Lodge of A. O. U. W., in this village, and in 1879, filled the important office of G. M. W. of that order. He was, during 8 years, Internal Revenue Assessor, and has been village trustee, and president of the board of education 6 years. At present he is a Director of the Mutual Aid and Accident Association of Rochester, N. Y., an organization based on the assessment plan, which has, of late years, become so popular in the United States, and is prepared to furnish full particulars to any applicants seeking a stable and reliable assurance office of this kind. Having attained the 32° in the Masonic Order, he is widely known and esteemed by the fraternity, and the public generally, as a solid man of business with whom commercial or social relations are both pleasant and desirable.

#### **CATARACT HOUSE, Whitney, Jerauld & Co., Props., Niagara Falls, N. Y.**

Regarded as a summer resort held in high esteem by the wealthiest citizens of all the countries of the civilized world, the Village of Niagara Falls is a place where the public naturally expect to find the business of hotel keeping elevated to a science, and also to find here palatial hostelries of magnificent proportions and so elaborately and elegantly furnished as to enable them to compare favorably with the finest establishments of their kind in the metropolitan cities of the world. The enterprise of some of the prominent citizens of the village has caused them to locate here and maintain houses of public entertainment which fully realize this expectation and afford the most perfect system of management devoted to the pleasure and comfort of the many distinguished visitors to the Falls, which have been aptly described as one of the grandest spectacular wonders of the habitable globe, and to this category belongs the hotel named above, which ranks as the oldest established and most favored house of its class in this section.

The "Cataract" is a handsome building, possessing all the modern improvements, and is eligibly located on the very bank of the river, over the Rapids, above the Falls, and is the only hotel on the American side having that advantage. It was first commenced as a business speculation in 1827, the original stand being on the site of the present "International" Hotel, and has had no change of firm name, which stands as Whitney, Jerauld & Co., the registers of the house now on record, dating back to 1825.

This concern is a fine exemplification of what may be accomplished by steady and persistent endeavor to succeed by earnest business men, and is one of the old landmarks of the village, considered as an industrial center. It has grown steadily and surely in public favor as a standard house, and reaps the reward of strict and meritorious

business methods in the shape of a liberal patronage from the most opulent guests of the place, as the registers amply testify. The daily arrivals number from 50 to 200, chiefly transient guests, the accommodation of the house being sufficient to entertain 600, and the dining room, which is a fine well-lighted hall, having a seating capacity for 600. This being a representative house, it will not be considered out of place if we insert here a brief description of its external and internal appearance and facilities, it having a frontage of 1,500 feet on the river, with fine views of Goat Island and the adjacent elevated lands, the American Rapids, and the Canadian shore.

The parlor is surrounded on three sides by a wide and pleasant balcony, 200 ft. in length, where the guests congregate after their explorations of the surrounding scenery to enjoy the fresh cool air of the vicinity of the river, and where, on the balcony, of evenings during the summer-time, an excellent band discourses selections of music, while the electric light spreads its effulgence over an enjoyable scene, once participated in not easily forgotten. A notable feature of the equipment of the hotel, is one of the most magnificent parlors in the country, overhanging the Rapids, which are lighted up by the most powerful electric light here, this is of 10,000 candle-power, the electricity being generated by means of the water-power below, and throws a luminous ray to a distance of over 2 miles, reaching to Chippewa, and brightly illuminating the shores of the Canada side, the rocks and trees of which thereby become closely visible on the darkest night.

At such a time, the mystic light falling on the foaming and restless current of the rapids produces a weird and indescribable scene, well worth the attention of all who wish to view the Niagara River under all its aspects. The building proper, has a depth of 300 ft. and a similar frontage on Main st. In the basement, are the kitchens and culinary department, whose arrangements are of the most perfect and complete description.

These indications of the stable and abiding characteristics of this rendezvous are mentioned as attestations of the assertion that those who periodically visit the village, and look forward with pleasure to a renewal of an unchanged scene of past enjoyment, cannot choose a better house for the gratification of their predilections in that respect.

A specialty of the "Cataract" is its *current* baths, which, as their name implies, are arranged so as to admit a strong stream of water from the river, and thus furnish a novel and most pleasant means of ablution, while the regular hot and cold baths are no less enjoyable.

On the first floor are the offices, reading and news-rooms, reception-rooms and dining-rooms, which are elegantly furnished, and constantly kept in the most complete style of hotel accommodation.

On the 2d floor are spacious and handsome sleeping-rooms, a grand ball-room, and the fine parlor before noted, while the 3d, 4th and 5th floors are chiefly devoted to sleeping apartments, etc. The house has a fine passenger elevator recently put in.

The foregoing particulars will convince our readers that we have good grounds for mentioning thus elaborately a leading hotel in this village, in a volume of this kind, devoted to the representation of the resources of Niagara Falls, and also for speaking confidently as to its merits, as a high-class house, worthy of the patronage of all seeking unexceptional and comfortable quarters during their vacations here.

The charge does not exceed \$4 per diem, a rate which will be found as reasonable as that of any first-class hotel, operated as is the "Cataract," expressly for the use of those who are willing to allow themselves the most perfect obtainable means of enjoyment during their brief seasons of relaxation in the summer months, and for that reason will be regarded as a special inducement to secure the same at this stand.

The individual members of the firm are, Messrs. S. M. N. Whitney, D. R. Jerauld, J. F. Trott, S. Whitney, P. W. Jerauld and J. W. Trott, the three latter gentlemen being respectively the sons of the former.

Mr. S. M. Whitney was born in 1815, in the Village of Niagara Falls. In the village, he is popularly known as "Major" Whitney, from his connection with the "Patriot war," of 1839, extracts from the work of Mr. G. W. Holley, illustrative of which, and bearing on the antecedents of Mr. Whitney, will be found in the historical portion of this volume. Major Whitney has a vivid recollection of the voracious appetites of the actors in that historical episode, as upon him devolved the task of catering to the soldiers under the major general, on whose staff he served several years, as aide-de-camp, and was also quarter-master in the militia during the winter of 1839. Mr. D. R. Jerauld, came from Bennington, Vt., where he first saw light in 1812, and has been a member of this firm 43 years. Mr. J. F. Trott, is from Boston, Mass., and was born in 1814. He has been identified with this enterprise 40 years, and has done his full share in developing its resources and securing its success. The three men last named act as clerks in the establishment and have an active share in the interests of the co-partnership—which, being composed of men who may be said to have made the business of hotel-keeping a life-time study, are fully entitled to the unquestionable preference accorded to them by the prominent citizens who come to view the "Niagara Falls."

#### GEORGE W. WRIGHT, Architect and Superintendent of Building.

As one of the most honorable and most necessary of the industrial professions, that of the architect ranks as the leading art in its relationship with the comforts of life. Hence those men who have shown themselves worthy to stand in the ranks of that profession as competent architects, have more than ordinary title to be noticed here. Amongst these men we place Mr. George W. Wright, whose office is located on Falls street, in the Frontier Mart Block, on the first floor. Mr. Wright is a man of 52 years of age, and has exercised his versatile abilities in many branches of industry, never failing to reap

an adequate reward for his work, but always aspiring to "something higher." He passed 4 years of his life as an auctioneer, but having studied practical building under an expert master, he finally located at the Falls in 1835, and has since permanently resided within the sound of the great cataract, carrying on his present business, which is the outgrowth of practical experience. He has planned and superintended the erection of a number of fine buildings here (notably that of the Niagara Falls Brewing Company), which stand as examples of his finished education as an architect. The far-famed Cave-of-the-Winds, on Goat Island, of whose unexampled grandeur we present elsewhere a pen-picture, is held by lease by Mr. Wright, who spares no pains to make this unique example of Nature's masterpieces as attractive as possible to visitors, by the addition of bridges and ways to view the same without inconvenience.

Mr. Wright is English by birth, and first saw light in March, 1830, at Bury St. Edmunds, Eng. He is a well-read and clever man of business, and a highly-esteemed citizen of this village.

#### BOSTON STORE—Marr & Duff, Dealers in Dry Goods, cor. Main and Falls streets, Niagara Falls.

At Niagara Falls, as in other commercial centers, the trade in dry goods must be treated as one of the leading industries; and in particularizing the firms in this and other localities which deserve more than passing mention, we wish it to be understood that those business houses which exhibit a marked tendency to secure ultimate success by dint of intrinsic mercantile merit, have received preference over those whose business methods are not in accordance with the progressive spirit of the times, however long the latter may have been established.

Referring to the "Boston Store," situate on the corner of Falls and Main streets, Niagara Falls, we are at liberty to say that this is a representative house of its class, calling for full description in these pages. Located in the center of the business portion of the village, it is a handsome and well-stocked emporium, carrying full lines of goods, both foreign and domestic, and including a choice selection of all the best makes of carpets, oil-cloths, mattings, and other similar goods. The individual members of the firm are, John Marr and Ed. D. Duff, both of whom are thoroughly posted in all the details of their business. We have been thus minute in mentioning this house, from the conviction that such of our readers, whether resident or transient, who may use this book as a work of reference to firms with a view to purchasing or selling goods, will eventually indorse our opinion that the "Boston Store" is to become *the* dry goods house of Niagara Falls at no very distant date.

#### AMERICAN EXPRESS CO., N. Y. C. R. R. Depot and Second street.

The American Express Company's office at this point is in the N. Y. C. R. R. depot building, and is under the superintendence of Mr. John Salt, an old-time railroader, who can always be found at his

post in the busy season, at which period of the year it is no small matter to conduct the business of the office in such a manner as to guard against delays and mistakes. Mr. Salt has, however, uniformly shown his aptitude for his duty in this respect by a never-failing display of patience and courtesy to all arriving or departing visitors, and has thus secured the esteem of the traveling public with whom he has come in contact, as well as of the village residents generally.

The number of parcels and pieces of baggage handled at this office is, on average, as follows: During the visiting season, per month, 1,600; during the winter season, per month, 1,100. Average total per annum, 32,400.

**THEO. G. HULETT**, Attorney, Conveyancer, Notary Public, etc.,  
First street, Niagara Falls.

In the settlement of disputes as to the possession of property, or of violations of the rights of private citizens, there lies scope for the exercise of the most inestimable talents of a clear head and a rectitude of purpose, especially to whosoever may be called in as the third party to assist in such business. Hence, the profession of the lawyer becomes one eminently worthy of notice here. Taking a prominent place in the ranks of the legal fraternity in this state, the man named above has established his right to be included in this category, for clearness of perception of the distinctions of right and wrong usually involved in law cases, as well as for fearless adherence to the side of justice. Judge Hulett is widely known as a straightforward and reliable man of law and letters. He handles real estate extensively, and is a practical, as well as thorough theoretical, engineer in mechanics. He is a native of Williamsburg, Mass., and was born in 1811. His early life was not such as to lead to the supposition that he would ever attain to the education he has acquired, he having been in his younger days a blacksmith's apprentice; but he succeeded in securing the books from which he was principally self-taught, and, with only one quarter's tuition (at the Pittsfield academy), developed a mind singularly intuitive and accomplished, even in his profession. He built the first suspension bridge, and superintended the same two years, making personally the iron basket first used in crossing over the Niagara. He has also been engaged in starting, controlling and managing a number of notable companies, organizations and inventions, and is now handling as a specialty a new invention whereby all kinds of food can be preserved any length of time without curing or salting in the usual way, the process of depriving the meats, etc., of the portions liable to decay being secured by atmospheric influence, of which full particulars can be obtained from Mr. Hulett's office.

#### **THE CATARACT BANK**, Niagara Falls, N. Y.

Organized in conformity with the statutes of New York, the Cataract Bank must here be put on record as the old established fiduciary concern at this point, and as the one which has always fully answered

the monetary requirements of Niagara Falls, and which shows every sign of keeping fully abreast of the times.

This bank is located on Main street, the principal thoroughfare of this village, and occupies a handsome modern brick and stone building directly opposite the International Hotel, and in close proximity with all the points of interest to business men or visitors coming to this locality. The Cataract Bank commenced business five years ago under its charter, which is dated July 9, 1877, with a cash capital of \$50,000, and a deposit account of \$30,000. Feeling the full force of the impetus imparted to business here of late years, its operations have rapidly increased to such an extent as to make it necessary to increase its capital stock to double the amount which it had at its inception, the progress of the bank being fairly indicated by the following condensed statement, made in accordance with the bank superintendent's requirements, in April, 1882:

#### STATEMENT OF CONDITION ON MONDAY, APRIL 3, 1882.

<i>Resources.</i>		<i>Liabilities.</i>	
Loans and Discounts.....	\$204,468.32	Capital Stock.....	\$100,000.00
Real Estate (including Bank)...	16,000.00	Undivided Profits.....	9,583.10
Due from Banks.....	137,333.59	Deposits.....	263,539.62
Cash (including U. S. Bonds)...	15,320.81		
	<u>\$373,122.72</u>		<u>\$373,122.72</u>

The list of names of directors and officers, which includes those of the leading business men in this village and vicinity is a sufficient guaranty of the excellent financial *status* and sound pecuniary strength of this bank, while the recent addition of \$50,000 to its capital plainly shows that its resources are limited only by the extent of the solid commercial demands which may hereafter be made upon it, and that the intentions of its management include a firm determination to make it keep its legitimate place in the front rank.

Mr. Stoughton Pettebone is president, and is also treasurer of the Niagara Falls Paper Manufacturing Company and treasurer of the Niagara Falls Gaslight Company.

Mr. Alvah Cluck, of the International Hotel Company and proprietor of the Spencer Hotel, is vice-president.

Mr. F. R. Delano, also of the International Hotel Company, treasurer Niagara Falls Brewing Company, treasurer Niagara Falls Water Works Company and president of the Merchant's Gargling Oil Company, of Lockport, N. Y., is cashier; and Mr. Henry Durk is assistant cashier.

The list of directors includes the above names, with the exception of Mr. Durk, as well as the following business men: Mr. Franklin Spaulding, president Niagara Falls Water Works Company; Mr. H. G. Norton, vice-president Bank of Commerce, of Buffalo, N. Y.; Hon. T. V. Welch, member of assembly and of the firm of Welch & Ryan, dry goods merchants; Mr. Wm. F. Evans, capitalist; Mr. S. M. W. Whitney, of Whitney, Jerauld & Co., proprietors Cataract House; Mr. A. M. Cheeseborough, capitalist, La Salle, N. Y.; Mr. Michael Ryan,

of the firm of Welch & Ryan, dry goods merchants; Mr. Peter A. Porter, editor and proprietor of the Niagara Falls *Gazette*; Mr. Henry S. Ware, of the Prospect Park Company, of the International Hotel Company and of the firm of Hardwick & Ware, hardware merchants, Buffalo, N. Y.; Mr. Geo. M. Colburn, proprietor of the Clifton House, Clifton, Ont., Canada; Mr. Moses Einstein, butcher; Mr. A. W. R. Henning, capitalist, of Suspension Bridge, N. Y.; Mr. R. C. Viedt, of Niagara Falls, capitalist.

The governing committee of directors is selected from the foregoing, and includes Messrs. F. Spaulding, Wm. F. Evans, S. Pettebone, A. Cluck and F. R. Delano.

All the business houses above named, being fully reported and represented in this work, its author respectfully refers to the notes herein on such houses as proof that the Cataract Bank is fully entitled to this amount of space in this volume, whose object is to record and compare fairly the merits of the leading business concerns of the State of New York in 1882, and also as proof that this bank may be regarded, as in the past so in the future, as the old and reliable bank at Niagara Falls, N. Y.

#### W. H. CHILDS, (formerly) Insurance Agt., Cor. Walnut and Chestnut.

Insurance, *per se*, is nothing more nor less than betting systematized and legalized for the benefit it confers upon the community. A certain person has a house, for example,—he is of the opinion that in the ordinary nature of events it may burn down within a year, on the other hand an insurance company, basing their calculations on known statistics, believe that the individual chances of that house are, say 99 per cent. against its destruction by fire. Hence the contract. The house-owner stakes a sum, called a premium, against a larger sum and each await the result one year. If the house burns, the company pays its bet, if it does not the bet is already covered by the *premium*.

We were led into these reflections in connection with our sketch descriptive of the business of the man whose card heads this article, and who has been an active insurance agent 40 years. He is a native of this state, and has his residence on the corner of Chestnut and Walnut streets, Niagara Falls. Mr. Childs was born in 1807, at Livonia, Livingston County, this State, and in his younger days was connected with the Presbytery as deacon and superintendent of Sunday-schools. He entered the Auburn Academy in 1824, and laid the foundation of a mercantile education which has stood him in good stead during a career of business life extending from 1827, the date of his coming to the Falls, to the present time. He has advocated total abstinence from the use of intoxicants, and his influence has been of incalculable good to many men, who will remember his name as that of a shining light in the cause.

Being now 75 years of age, yet hale and vigorous, he is a living proof of the correctness of the general principles combating the reign of King Alcohol, as compared with many of the mere wrecks of men

not one-third as old who have "*had lots of fun*" under the opposite line of life.

During the excitement sequent upon the slavery agitation, Mr. Childs openly advocated the anti-slavery movement, and, although at that time stigmatized for partizanship, has now the satisfaction of knowing that the cause he upheld was triumphant. We have given Mr. Childs more space than is usually accorded to retired business men for the reason that his surroundings seemed to demand more than passing notice. He disposed of his insurance business by sale last fall, and may now be said to be exempt from active life.

#### G. W. JAMES & CO., Druggists and Pharmacists, Niagara Falls.

This old established and popular store is situated on Main street, exactly in front of the International and Cataract Hotels, and is replete with every requisite of a first-class house in its line. It has a large and varied stock of drugs, chemicals and patent medicines, toilet articles and other similar goods, estimated to be worth \$5,000, and commands an annual sale of \$8,000.

Mr. G. W. James is a native of England, and was born in Bristol, in that country in 1853. He has resided in America 25 years, and in this vicinage during the past 3 years. He served a regular apprenticeship of 3 years to his business in London, Ontario (where he lived till the age of 16), after which he removed to New York, where he continued the same business 6 years, from there he went to Buffalo, where he lived 4 years, and finally came to his present stand, where he has established a good paying business, and one likely to increase largely in the near future. The stock of the store is selected with special reference to the requirements of transient visitors who will do well to give it a call whenever they may have need of the services of a reliable druggist.

#### GOAT ISLAND HOTEL, J. V. Carr, Prop., Niagara Falls.

Amongst the many fine Hotels located at the Falls, it is possible that none enjoy a better earned popularity than the new and elegant house of public entertainment of which we give an illustration herewith, possessing as it does all the most approved accessories required for the complete equipment of a standard hotel of the first class. The Goat Island Hotel, is situated on the very brink of the river at the east end of Goat Island Bridge. Its splendid and wide balcony, which surrounds the entire building, overhangs the Rapids, thus securing even in the hottest days of summer a coolness and shaded comfort which can hardly be found elsewhere even at the Falls. The magnificent parlor which has a floor area of 40 by 50 feet, resembles more than anything a palatial reception room, such as might be found in the palaces of the old world, but rarely met with in even the best hotels in this country. Its fittings and furniture are perfect in art and taste, and reflect the greatest credit on the good judgment of its proprietor. This house justly boasts an excellent *cuisine*, the finest refreshments and the lightest

and airiest sleeping-rooms to be found here, while the *menu* of its table and uniform courtesy of its employes have already recommended it strongly to the better classes of visitors. Such as these will be glad to make the acquaintance of Mr. J. V. Carr, proprietor, who is known as one of the leading men in the most important secret societies of civilization, and who is well adapted to the post he holds as C. of H. of Niagara Chapter No. 200, as will be noted by the biographical sketch of his life in another portion of this volume.

The "Goat Island" House was opened to the public as such for the first time during the season of 1881. Owing as much to its favorable location as to its attractive appearance and excellent interior arrangements it at once secured a full share of patronage to the extent of its capacity, which includes 25 sleeping-rooms, and accommodation for an average of 40 guests. Its free "bus" will be found at the depots to meet all trains, and those who may make use of it can rest assured of a pleasant stay in a fine but not expensive hotel, the fixed rate of charge being \$3.00 per diem. From the balcony can be had the best views of Goat Island, Prospect Park, the American Rapids and the Canadian shores, while the electric light of the Cataract House, which has already been mentioned as the most powerful here, actually gives better results to sight-seers from this *locale* than from the Cataract parlors. Although this somewhat detailed notice has been accorded to this house, the editor is convinced that an inspection of its accommodations and appointments will more than establish the truth of these remarks, for which reason they are all the more readily inserted.

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**CHARLES BIERSTADT**, Photographer, No. 2 Main street.

It is possible that no scenery in the world has been more extensively photographed than that of Niagara Falls, and as the leading man in the line of the manufacture of such views as are generally used to perpetuate the recollection of this locality, Mr. Charles Bierstadt deserves a place in a volume of this description. This manufactory, which also comprises a finely-equipped variety store, is located at No. 2 Main street, in front of the Cataract Hotel, and near the river front. It contains all the most approved modern appliances of the photographer's art, including well-arranged dark rooms and printing galleries, the most important of such appliances being the inventions of the proprietor. We instance the apparatus for drying the albumenized paper, all of that which is used here being made and prepared in the establishment. Mr. Bierstadt gives constant employment to 6 assistants, and has also a 4 horse-power motor used for burnishing views and for propelling the lathe, by the aid of which many of his best articles of *bric-a-brac* on sale in the store are made. He publishes a catalogue of his stereoscopic views, magic-lantern slides, and views of Egypt, Palestine and African scenery, which can be had on application, personal or by letter, to the above address, and which will be found very useful in selecting pictures either for collections or for the magic-lantern or stereopticon.

For these products, of which 10 gross per week are here turned out, Mr. Bierstadt received the Vienna medal of merit from the exhibit of 1873; also the Philadelphia medals, a medal from Belgium, and the silver medal of the American Institute, awarded for the best stereoscopic views in 1873—a sufficient proof that his collection is ample and of more than ordinary merit. In the store proper will be found a first-class assortment of articles of *bijouterie*, such as are generally selected for presents to absent friends as mementos of Niagara Falls. The stock being too varied for minute description, it should be inspected by our visitors, who will find not only the best choice here, but an entire absence of the objectionable feature of extortionate charges, such as mars some others of our stores.

Mr. Bierstadt is a native of Solingen, in Prussia, Germany, and was born in 1832, but has resided in this locality 18 years, and may be depended on for fair and upright dealing by any people needing anything in his line.

#### HOTEL KALTENBACH, near the Cataract House, Niagara Falls.

Both with regard to its external as well as its interior appearance, there is not, amongst the many fine hotels at the Falls, a more home-like house than the subject of the present sketch. The "Kaltenbach" enjoys the distinction of being the creation of its proprietor, who, having been in this line of business since his days of youth, first as employé and since all through the various grades up to that of owner and manager of a first-class house, has used the results of his experience to produce a hotel which shall be at once as convenient as any metropolitan house and as home-like as it is possible to make it, either for solitary guests or for families. Its rooms are so arranged that they can be given to guests either singly or in suites of any required number of chambers. This is essentially a German hotel, but such is its popularity that it is about equally patronized by all nationalities, its guests being invariably pleased with their stay. This house was built in 1877 and 1878, and was opened during the fall of the latter year, on which occasion the genial host gave a house-warming supper to his friends and neighbors of this vicinage.

The building is a handsome three-story brick structure, after the gothic style, and contains thirty sleeping-rooms. The house is tastefully and handsomely furnished throughout, provided with baths, electric bells, water, gas and all modern improvements. The dining-room has a seating capacity of fifty, and these above-named accommodations, backed by an excellent *cuisine*, a well-stocked bar, good parlors, pianos and commodious offices, may be said to combine to make up a hotel not to be surpassed in excellence, while its tariff (\$3 per day) is within the means of the great majority of our visitors. The Kaltenbach is one of the few first-class hotels open summer and winter here, and during the *off* seasons receives its full share of patronage.

Mr. A. Kaltenbach is a native of Baden, Germany, and was born in 1828. He has been a resident of Rochester in former years, and an inhabitant of the United States since he was twenty-six years old.



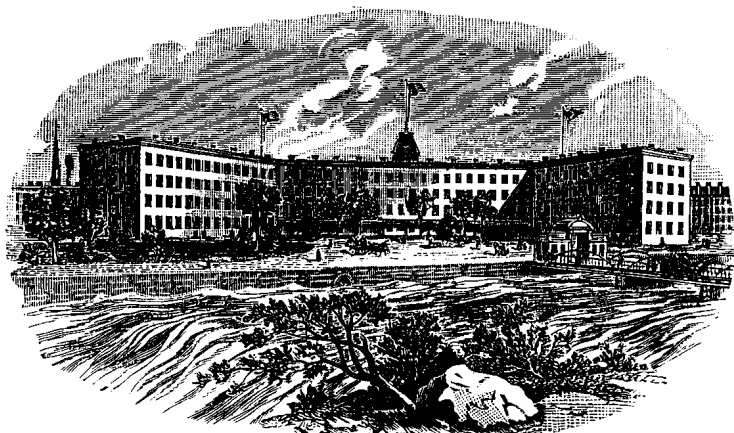
The life-long experience which he has had in his favorite pursuit has eminently fitted him for the position he now fills, in which he is known as a most agreeable and cordial host, with whom it is a pleasure to pass either a few days or a longer stay. One of the chief attractions of the establishment is the excellent view of the Rapids above the Falls and the islands to be obtained from its cool and shady parlors and balconies, which run around the front of the house in piazza form, and add much to its coolness and comfort in the warm days of summer.

A. CLUCK.

H. S. WARE.

F. R. DELANO.

### THE INTERNATIONAL HOTEL, Alva Cluck, Manager.



The merits of the "International" can best be recorded by the single word *superb*. So thought the writer when, by the kindness of its manager, he was allowed, during the fall of 1881, to wander at will through its spacious rooms, and to admire the splendid appointments of a hotel which is more than *metropolitan* in its settings, and which can be patronized by *cosmopolitan* magnates in the certainty that there is nowhere a more magnificent hotel. The "International" is *par excellence* THE HOTEL of the World of Hostelry. This is a strange statement, as it is located in a village; but facts are "stubborn things," and this is "one of those things." This magnificent hotel resembles more than anything a town in itself, as it has all that could be desired or admired in a town proper. It has splendid lawns, is near fine parks, has an immediate overlook on the river of the world, and has always been the favorite of tourist and the pleasure-seeker. It is not only the largest but it is the finest house in its line at Niagara, and has the most ample accommodation for 600 guests. A prominent feature of its belongings is the high pitch of its rooms, which insures perfect ventilation and *coolness* even in the hottest days or nights of summer.

The building is fire-proof, its walls being composed of brick, stone and cement, while its roof is of slate. Its dimensions are an entire block on Falls and Bridge streets, and the structure being made in

the shape of a hollow square, from which escape in case of fire would be easy, although its altitude includes 4 floors and basement. From the rear apartments can be always seen the American Rapids, Goat Island, and Prospect Park, as well as the wizard effect of the electric light. This hotel bears no comparison with other houses of its class at this point, as it is, *positively, the best*, and also the largest, although its conveniences are not intended for the use of the poorest of Niagara's visitors. Such accommodations as its proprietors have spared no expense to provide, can best be patronized by the wealthier travelers, and are quoted at \$4.00 per day, including all obtainable luxuries. Three hundred rooms compose its dormitory, and include the most elegant furniture. Its dining-room can seat 600 persons, and is fully patronized by a majority of Niagara's visitors of note. One hundred and twenty persons are employed to satisfy the requirements of its callers, whose invariable report has been that the "International" deserves to stand at the head of the list of summer hotels. Its register contains the signatures of many magnates, and will remain as a record of pleasing incidents in the life-time of those individuals.

As an average, 150 persons patronize this hotel daily during the summer season, a liberal reduction from stated prices being made in the case of travelers remaining some days. During the long summer evenings, a fine band enlivens the time.

Porters and omnibuses belonging to this house are at the depots on the arrival of all trains during the summer season, and offices connected with all the railroads, steamboats, liveries and telegraphs, are located in the building. To take it all in all, it is impossible to imagine a more perfect hostelry for such a location as this, and as such it is well worthy of this extended notice in this volume.

### UNITED STATES HOTEL, Peter Engel, Prop., Lewiston Avenue, Suspension Bridge, N. Y.

This popular hotel is located on Lewiston avenue near the depots and custom house, and is well patronized by visitors and travelers. It has 14 airy and well-furnished sleeping-rooms and first-class accommodations for guests at low prices—the regular charge being \$1.50 per day. Its proprietor, Mr. Peter Engel, is a native of Germany and is 42 years of age. He is well posted in this line of business and is known to the traveling public as one of our most successful hotel keepers, whose establishment will bear strong recommendation to all. The United States Hotel is a handsome modern building, possessing all the comforts of a home, combined with the conveniences of a hotel of the first grade, and as such should receive the attention of our subscribers who may contemplate a visit to this locality, whether in pursuit of business or pleasure.